**Financial Statements** 

December 31, 2010 and 2009

### FINANCIAL STATEMENTS, OTHER FINANCIAL INFORMATION, AND

SUPPLEMENTAL INFORMATION

DECEMBER 31, 2010 AND 2009

### <u>CONTENTS</u>

1

### Independent Auditor's Report

### **Audited Financial Statements**

Statements of Financial Position	2
Statements of Activities	3 - 4
Statements of Functional Expenses	5 - 6
Statements of Cash Flows	7
Notes to Financial Statements	8 - 24

#### **Other Financial Information**

Independent Auditor's Report on Other Financial Information –	
Office of Statewide Reporting and Accounting Policy for State of Louisiana	26
Statements of Net Assets	27 - 28
Statements of Revenues, Expenses, and Changes in Net Assets	29 - 30
Component Unit Description	31
Schedules of Capital Assets	32 - 33
Schedules of Bonds and Notes Payable and Capital Leases	34 - 35
Schedules of Bonds Payable	36 - 37
Schedule of Bonds Payable Amortization	38
Independent Auditor's Report on Other Financial Information -	
Tiger Athletic Foundation Uniform Affiliation Agreement with	
Louisiana State University	39
Summary of Expenses Paid to Louisiana State University	40

### **Other Supplementary Information**

Statements of Activities	42 - 43
Statements of Revenues and Expenses in Support of Intercollegiate Athletics	44 - 45
Philanthropic Activity Summary Report	46
Report of Independent Accountants on Schedule of Debt Service	
Coverage Ratio	47
Schedule of Debt Service Coverage Ratio	48
Note to Schedule of Debt Service Coverage Ratio	49



### **INDEPENDENT AUDITOR'S REPORT**

To the Executive Committee of the Board of Directors Tiger Athletic Foundation

We have audited the accompanying statements of financial position of Tiger Athletic Foundation (a nonprofit organization) as of December 31, 2010 and 2009, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of Tiger Athletic Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tiger Athletic Foundation as of December 31, 2010 and 2009 and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The other supplementary information presented on pages 42 through 49 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Latorte, Selet, Konigs How

A Professional Accounting Corporation

Metairie, Louisiana March 21, 2011

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### STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2010 and 2009

### <u>ASSETS</u>

	2010	2009
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,791,816	\$ 2,824,975
Restricted cash	54,599,432	41,828,783
Accounts receivable, net	2,072,507	2,511,059
Contracts receivable	11,832,265	11,430,003
Unconditional promises to give, net	9,629,420	5,602,633
Deferred charges and prepaid expenses	916,855	1,068,685
Other current assets	179,792	191,118
Total current assets	82,022,087	65,457,256
NONCURRENT ASSETS Restricted assets: Cash and cash equivalents	45,653	141,101
Investments	7,832,449	5,507,267
Contracts receivable	27,522,847	36,975,192
Unconditional promises to give, net	1,982,341	10,321,950
Property and equipment, net	137,855,929	138,301,457
Assets held for donation to LSU	3,460,103	-
Other noncurrent assets	4,677,073	4,856,865
Total noncurrent assets	183,376,395	196,103,832

Total assets	\$ 265,398,482	\$ 261,561,088

### LIABILITIES AND NET ASSETS

	2010	2009
CURRENT LIABILITIES		
Accounts payable	\$ 218,594	\$ 486,917
Accounts payable - construction in progress	79,259	2,405
Deferred revenues	21,251,636	20,459,005
Amounts held in custody for others	7,836,526	6,567,649
Bonds payable	3,490,000	3,335,000
Other current liabilities	2,574	250
Total current liabilities	32,878,589	30,851,226
NONCURRENT LIABILITIES		
Deferred revenues	27,639,847	37,056,292
Bonds payable	120,285,000	123,775,000
Other noncurrent liabilities	4,107,608	3,489,105
Total noncurrent liabilities	152,032,455	164,320,397
Total liabilities	184,911,044	195,171,623
NET ASSETS		
Unrestricted		
Undesignated	32,195,076	26,636,491
Designated	18,248,768	13,244,051
Temporarily restricted	21,777,410	19,781,976
Permanently restricted	8,266,184	6,726,947
Total net assets	80,487,438	66,389,465
Total liabilities and net assets	\$ 265,398,482	\$ 261,561,088

### **STATEMENTS OF ACTIVITIES YEARS ENDED DECEMBER 31, 2010 and 2009**

	 2010	2009		
Change in unrestricted net assets				
Unrestricted Revenues:				
Contributions	\$ 21,961,773	\$	20,286,704	
Investment earnings	391,841		1,976,725	
Other revenues	 6,926,822		6,513,441	
Total unrestricted revenues	29,280,436		28,776,870	
Net assets released from restrictions:				
Reclassification in net assets due to change in law	(1,358,588)		-	
Satisfaction of program expenses	 4,557,811		6,185,061	
Total net assets released from restrictions	 3,199,223		6,185,061	
Total unrestricted revenues and other support	 32,479,659		34,961,931	
Program expenses:				
Amounts paid to benefit Louisiana State University for:				
Projects specified by the Board of Directors	8,416,359		14,686,288	
Other	9,342,156		9,526,601	
Total program expenses	 17,758,515		24,212,889	
Supporting services:				
Salaries and benefits	1,914,764		1,705,985	
Occupancy	154,612		142,944	
Office operations	168,705		108,848	
Travel	126,753		88,529	
Professional services	135,236		95,627	
Dues and subscriptions	25,939		27,711	
Meetings and development	17,831		18,709	
Other	 (227,505)		1,772,031	
Total supporting services	 2,316,335		3,960,384	
Fund-raising expenses	 1,218,134		1,553,119	
Total expenses	21,292,984		29,726,392	
Change in unrestricted net assets	 11,186,675		5,235,539	

### STATEMENTS OF ACTIVITIES (CONTINUED) YEARS ENDED DECEMBER 31, 2010 and 2009

	2010	2009
Change in temporarily restricted net assets: Temporarily Restricted Revenues: Contributions, net of provision for uncollectible accounts Investment earnings	\$	\$
Total temporarily restricted revenues	5,194,657	11,469,901
Net assets released from restrictions: Reclassification in net assets due to change in law Satisfaction of program expenses Total temporarily restricted revenues and other support Change in temporarily restricted net assets	1,358,588 (4,557,811) 1,995,434 1,995,434	(6,185,061) 5,284,840 5,284,840
Change in permanently restricted net assets: Permanently Restricted Revenues: Contributions Total permanently restricted revenues Change in permanently restricted net assets	<u>1,539,237</u> <u>1,539,237</u> <u>1,539,237</u>	704,943 704,943 704,943
Change in net assets Net assets at beginning of year Change in fair value of Interest Rate Swap Agreement Net assets at end of year	14,721,346 66,389,465 (623,373) \$ 80,487,438	11,225,322 52,799,412 2,364,731 \$ 66,389,465

### STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2010

	Program Services							
		ntributions to LSU Athletic	Contributions to LSU Nonathletic		Tiger Den Suites		Stadium Club	
Salaries and wages	\$	-	\$	-	\$	-	\$	-
Payroll taxes		-		-		-		-
Employee benefits		-		-		-		-
Contributions to LSU		6,592,580		-		-		-
Coaches' supplement		512,000		-		-		-
Scoreboard expenses		183,787		-		-		-
Marketing and publicity		-		-		14,293		-
Dues and subscriptions		2,566		-		-		-
Professional fees		174,805		-		-		-
Academic awards		-		150,000		-		-
LSU Campus Transportation and Development Fund		-		13,601		-		-
Tickets purchased		-		-		-		-
Financing costs		-		-		994,316		1,903,306
Licensing rights		-		-		-		-
Interest expense		-		-		1,725,387		213,805
Catering and other expenses		-		-		547,033		692,621
Management fee		-		-		125,000		75,000
Occupancy		-		-		1,000		25,000
Event Parking		-		-		46,100		-
Repairs and maintenance		-		-		45,648		279,682
Travel and entertainment		-		-		-		-
Membership		-		-		-		-
Meeting expense		-		-		-		-
Basketball		-		-		-		-
Supplies and office equipment		-		-		-		-
Printing		-		-		-		-
Computer		-		-		-		-
Bank charges		-		-		-		-
Special events and other		-		-		21,425		-
Insurance		-		-		124,133		147,896
Bad debts and other allowances		-		-		-		-
Promotional expense		-		-		-		-
Depreciation		787,020		-		411,219		1,709,936
Total expenses	\$	8,252,758	\$	163,601	\$	4,055,554	\$	5,047,246

#### Program Services

Payroll taxes   -   90,461   29,906   120     Employee benefits   -   295,790   74,345   370     Contributions to LSU   -   169,262   -   6,761     Coaches' supplement   -   -   512     Scoreboard expenses   -   -   183     Marketing and publicity   -   -   41,958   56     Dues and subscriptions   -   25,939   908   29     Professional fees   -   135,236   -   310     Academic awards   -   -   133   16   130     LSU Campus Transportation and Development Fund   -   -   59,140   59     Financing costs   -   -   2,897   140   59     Catering and other expense   -   -   140   140,000   -   140     Interest expense   -   -   2,897   195   145,877   195     Catering and other expenses   448,856   -   -   1,288     Management fee   50,000   154,612   14,587		 Alex Box Suites	upporting Services	Fund- Raising	Total
Employee benefits     -     295,790     74,345     370       Contributions to LSU     -     169,262     -     6,761       Coache's supplement     -     -     512       Scoreboard expenses     -     -     183       Marketing and publicity     -     -     183       Dues and subscriptions     -     25,939     908     29       Professional fees     -     135,236     -     310       Academic awards     -     -     150     150       LSU Campus Transportation and Development Fund     -     -     130       Tickets purchased     -     -     140       Interset expense     -     -     14393       Catering and other expenses     48,856     -     1,288       Management fee     50,000     -     2200       Occupancy     500     154,612     14,587     195       Event Parking     -     68,524     -     1124       Interset expense     -     126,753     227,058 <td>Salaries and wages</td> <td>\$ -</td> <td>\$ 1,528,513</td> <td>\$ 366,548</td> <td>\$ 1,895,061</td>	Salaries and wages	\$ -	\$ 1,528,513	\$ 366,548	\$ 1,895,061
Contributions to LSU   -   169,262   -   6,761     Coaches' supplement   -   -   512     Scoreboard expenses   -   -   183     Marketing and publicity   -   25,939   908   29     Professional fees   -   135,236   -   310     Academic awards   -   -   135   -   130     LSU Campus Transportation and Development Fund   -   -   130   -   130     Licensing rights   140,000   -   -   140   -   140     Interest expense   -   -   -   1,939   -   140,000   -   1,939     Catering and other expenses   -   -   -   1,939   -   140,000   -   1,939     Catering and other expenses   -   -   1,939   -   140,000   -   -   2,897     Occupancy   500,000   -   -   2,807   -   1,288   -   144     Repairs and maintenance   -   18,859   -   344 <td< td=""><td>Payroll taxes</td><td>-</td><td></td><td>29,906</td><td>120,367</td></td<>	Payroll taxes	-		29,906	120,367
Coaches' supplement   -   -   512     Scoreboard expenses   -   -   183     Marketing and publicity   -   -   41,958   56     Dues and subscriptions   -   25,939   908   29     Professional fees   -   135,236   -   310     Academic awards   -   -   150     LSU Campus Transportation and Development Fund   -   -   135     Tickets purchased   -   -   2,897     Financing costs   -   -   1,939     Catering and other expenses   48,856   -   -   1,288     Management fee   50,000   -   -   250     Occupancy   500   154,612   144,587   195     Event Parking   -   68,524   -   114     Repairs and maintenance   -   126,753   227,058   353     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -	Employee benefits	-	295,790	74,345	370,135
Scoreboard expenses   -   -   -   183     Marketing and publicity   -   -   41,958   56     Dues and subscriptions   -   25,939   908   29     Professional fees   -   135,236   -   310     Academic awards   -   -   150   150     LSU Campus Transportation and Development Fund   -   -   135   140   59     Financing costs   -   -   135   2.897   140   59     Catering and other expenses   -   -   1,939   2.887   140,000   -   -   1,939     Catering and other expenses   -   -   -   1,288   Management fee   50,000   -   -   250     Occupancy   500   154,612   14,587   195   Event Parking   -   68,524   -   114     Repairs and maintenance   -   18,859   -   344     Travel and entertainment   -   126,753   227,058   353     Membership   -   62,173   134,901	Contributions to LSU	-	169,262	-	6,761,842
Marketing and publicity41,95856Dues and subscriptions- $25,939$ 90829Professional fees- $135,236$ -310Academic awards150LSU Campus Transportation and Development Fund13Tickets purchased13Tickets purchased2,897Financing costs1,939Catering and other expense1,939Catering and other expenses48,856Catering and other expenses48,856Occupancy5000154,61214,587195Event Parking-68,524-1144Repairs and maintenance-126,753227,058353Membership-62,173134,901197Meeting expense19,54619Supplies and office equipment-6,349-6Printing-6,349-6Orputer-106,42524,015130Bank charges-266,969-266Special events and other-18,084202,002241Insurance-104,9862,186379Bad debts and other allowances-104,9862,186379Bad debts and other allowances-126,652-266Promotional expense-126,562 <td< td=""><td>Coaches' supplement</td><td>-</td><td>-</td><td>-</td><td>512,000</td></td<>	Coaches' supplement	-	-	-	512,000
Dues and subscriptions     -     25,939     908     29       Professional fees     -     135,236     -     310       Academic awards     -     -     150     150       LSU Campus Transportation and Development Fund     -     -     133       Tickets purchased     -     -     2,897       Discensing rights     140,000     -     -     1,939       Catering and other expense     -     -     1,939       Occupancy     500     154,612     14,587     195       Event Parking     -     -     -     250       Occupancy     500     154,612     14,587     195       Event Parking     -     68,524     -     1144       Repairs and maintenance     -     126,753     227,058     3533       Membership     -     62,173     134,901     197       Meeting expense     -     17,831     -     17       Basketball     -     -     19,546     19       Sup	Scoreboard expenses	-	-	-	183,787
Professional fees   -   135,236   -   310     Academic awards   -   -   150     LSU Campus Transportation and Development Fund   -   -   13     Tickets purchased   -   -   13     Tickets purchased   -   -   2,897     Licensing rights   140,000   -   -   140     Interest expense   -   -   1,288     Management fee   50,000   -   -   250     Occupancy   500   154,612   14,587   195     Event Parking   -   68,524   -   114     Repairs and maintenance   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -	Marketing and publicity	-	-	41,958	56,251
Academic awards   -   -   150     LSU Campus Transportation and Development Fund   -   -   13     Tickets purchased   -   -   59,140   59     Financing costs   -   -   2,897     Licensing rights   140,000   -   140     Interest expense   -   -   1,939     Catering and other expenses   48,856   -   1,288     Management fee   50,000   -   -   250     Occupancy   500   154,612   14,587   195     Event Parking   -   68,524   -   114     Repairs and maintenance   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   66     Computer   -   106,425   24,0	Dues and subscriptions	-	25,939	908	29,413
LSU Campus Transportation and Development Fund   -   -   13     Tickets purchased   -   -   59,140   59     Financing costs   -   -   2,897     Licensing rights   140,000   -   -   140,939     Interest expense   -   -   1,939     Catering and other expenses   48,856   -   -   1,939     Catering and other expenses   48,856   -   -   250     Occupancy   500   154,612   14,587   195     Event Parking   -   68,524   -   1144     Repairs and maintenance   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   199     Supplies and office equipment   -   63,49   -   66     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266	Professional fees	-	135,236	-	310,041
Tickets purchased   -   -   59,140   59     Financing costs   -   -   2,897     Licensing rights   140,000   -   -   140     Interest expense   -   -   1,939     Catering and other expenses   48,856   -   -   1,939     Catering and other expenses   48,856   -   -   1,288     Management fee   50,000   -   -   250     Occupancy   500   154,612   14,587   195     Event Parking   -   68,524   -   114     Repairs and maintenance   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   6     Computer   -   106,425   24,015   130     Bank cha	Academic awards	-	-	-	150,000
Financing costs   -   -   2,897     Licensing rights   140,000   -   140     Interest expense   -   -   1,939     Catering and other expenses   48,856   -   1,288     Management fee   50,000   -   -   250     Occupancy   500   154,612   14,587   195     Event Parking   -   68,524   -   114     Repairs and maintenance   -   18,859   -   344     Travel and entertainment   -   126,753   227,058   353     Membership   -   126,753   227,058   353     Membership   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   66     Computer   -   19,546   19   130     Bank charges   -   266,969   -   266     Special events and other   -   1	LSU Campus Transportation and Development Fund	-	-	-	13,601
Licensing rights   140,000   -   -   140     Interest expense   -   -   1,939     Catering and other expenses   48,856   -   -   1,288     Management fee   50,000   -   -   250     Occupancy   500   154,612   14,587   195     Event Parking   -   68,524   -   114     Repairs and maintenance   -   126,753   227,058   353     Membership   -   126,753   227,058   353     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   6,349   -   6     Printing   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   -   193   205,002	Tickets purchased	-	-	59,140	59,140
Interest expense   -   -   1,939     Catering and other expenses   48,856   -   1,288     Management fee   50,000   -   250     Occupancy   500   154,612   14,587   195     Event Parking   -   68,524   -   114     Repairs and maintenance   -   18,859   -   344     Travel and entertainment   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   199     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   6     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   104,986   2,186   379     Bad debts and other allowances   -   -   126   936	Financing costs	-	-	-	2,897,622
Catering and other expenses   48,856   -   -   1,288     Management fee   50,000   -   -   250     Occupancy   500   154,612   14,587   195     Event Parking   -   68,524   -   114     Repairs and maintenance   -   18,859   -   344     Travel and entertainment   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   6   6     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   -	Licensing rights	140,000	-	-	140,000
Management fee   50,000   -   -   250     Occupancy   500   154,612   14,587   195     Event Parking   -   68,524   -   114     Repairs and maintenance   -   18,859   -   344     Travel and entertainment   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   6     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   (936,362)   -   (936     Promotional expense   -   -   126   <	Interest expense	-	-	-	1,939,192
Occupancy     500     154,612     14,587     195       Event Parking     -     68,524     -     114       Repairs and maintenance     -     18,859     -     344       Travel and entertainment     -     126,753     227,058     353       Membership     -     62,173     134,901     197       Meeting expense     -     17,831     -     17       Basketball     -     -     19,546     19       Supplies and office equipment     -     55,931     20,908     76       Printing     -     6,349     -     6       Computer     -     106,425     24,015     130       Bank charges     -     266,969     -     266       Special events and other     -     18,084     202,002     241       Insurance     -     104,986     2,186     379       Bad debts and other allowances     -     -     126	Catering and other expenses	48,856	-	-	1,288,510
Event Parking   -   68,524   -   114     Repairs and maintenance   -   18,859   -   344     Travel and entertainment   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   66     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   (936,362)   -   (936,362)     Promotional expense   -   -   126	Management fee	50,000	-	-	250,000
Repairs and maintenance   -   18,859   -   344     Travel and entertainment   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   66     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   (936,362)   -   (936,362)     Promotional expense   -   -   126	Occupancy	500	154,612	14,587	195,699
Travel and entertainment   -   126,753   227,058   353     Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   66     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   (936,362)   -   (936,362)     Promotional expense   -   -   126   -	Event Parking	-	68,524	-	114,624
Membership   -   62,173   134,901   197     Meeting expense   -   17,831   -   17     Basketball   -   -   19,546   19     Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   66     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   (936,362)   -   (936,362)     Promotional expense   -   -   126   -	Repairs and maintenance	-	18,859	-	344,189
Meeting expense   -   17,831   -   17,     Basketball   -   -   19,546   19,     Supplies and office equipment   -   55,931   20,908   76,     Printing   -   6,349   -   66,     Computer   -   106,425   24,015   130,     Bank charges   -   266,969   -   266,     Special events and other   -   18,084   202,002   241,     Insurance   -   104,986   2,186   379,     Bad debts and other allowances   -   (936,362)   -   (936,362)     Promotional expense   -   -   126	Travel and entertainment	-	126,753	227,058	353,811
Basketball   -   -   19,546   19,     Supplies and office equipment   -   55,931   20,908   76,     Printing   -   6,349   -   6,     Computer   -   106,425   24,015   130,     Bank charges   -   266,969   -   266,     Special events and other   -   18,084   202,002   241,     Insurance   -   104,986   2,186   379,     Bad debts and other allowances   -   (936,362)   -   (936,362)     Promotional expense   -   -   126   -	Membership	-	62,173	134,901	197,074
Supplies and office equipment   -   55,931   20,908   76     Printing   -   6,349   -   6     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   (936,362)   -   (936,362)     Promotional expense   -   -   126   -	Meeting expense	-	17,831	-	17,831
Printing   -   6,349   -   66     Computer   -   106,425   24,015   130     Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   (936,362)   -   (936, 362)     Promotional expense   -   -   126	Basketball	-	-	19,546	19,546
Computer   -   106,425   24,015   130,     Bank charges   -   266,969   -   266,     Special events and other   -   18,084   202,002   241,     Insurance   -   104,986   2,186   379,     Bad debts and other allowances   -   (936,362)   -   (936, 362)     Promotional expense   -   -   126	Supplies and office equipment	-	55,931	20,908	76,839
Bank charges   -   266,969   -   266     Special events and other   -   18,084   202,002   241     Insurance   -   104,986   2,186   379     Bad debts and other allowances   -   (936,362)   -   (936, 962)     Promotional expense   -   -   126	Printing	-	6,349	-	6,349
Special events and other   -   18,084   202,002   241.     Insurance   -   104,986   2,186   379.     Bad debts and other allowances   -   (936,362)   -   (936, 962)     Promotional expense   -   -   126	Computer	-	106,425	24,015	130,440
Insurance-104,9862,186379Bad debts and other allowances-(936,362)-(936Promotional expense126	Bank charges	-	266,969	-	266,969
Bad debts and other allowances(936,362)(936Promotional expense-126	Special events and other	-	18,084	202,002	241,511
Promotional expense 126	Insurance	-	104,986	2,186	379,201
1	Bad debts and other allowances	-	(936,362)	-	(936,362)
	Promotional expense	-	-	126	126
	Depreciation	 -	 -	-	2,908,175
Total expenses     \$ 239,356     \$ 2,316,335     \$ 1,218,134     \$ 21,292	Total expenses	\$ 239,356	\$ 2,316,335	\$ 1,218,134	\$ 21,292,984

### STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2009

	Program Services							
		Contributions to LSU Athletic		Contributions to LSU Nonathletic		Tiger Den Suites		Stadium Club
Salaries and wages	\$	-	\$	-	\$	-	\$	-
Payroll taxes		-		-		-		-
Employee benefits		-		-		-		-
Contributions to LSU		12,874,072		131,909		-		-
Coaches' supplement		512,000		-		-		-
Scoreboard expenses		103,591		-		-		-
Marketing and publicity		-		-		12,639		-
Dues and subscriptions		1,304		-		-		-
Professional fees		204,839		-		-		-
Academic awards		-		150,000		-		-
LSU Campus Transportation and Development Fund		-		10,770		-		-
Tickets purchased		-		-		-		-
Financing costs		-		-		518,061		971,761
Licensing rights		-		-		-		-
Interest expense		-		-		2,307,701		1,653,689
Catering and other expenses		-		-		528,087		633,397
Management fee		-		-		117,500		72,500
Occupancy		-		-		1,000		25,000
Event parking		-		-		45,808		-
Repairs and maintenance		-		-		22,529		53,995
Travel and entertainment		-		-		-		-
Membership		-		-		-		-
Meeting expense		-		-		-		-
Basketball		-		-		-		-
Supplies and office equipment		-		-		-		-
Printing		-		-		-		-
Computer		-		-		-		-
Bank charges		-		-		-		-
Special events and other		-		-		21,266		-
Insurance		-		-		119,124		138,620
Bad debts and other allowances		-		-		-		-
Promotional expense		-		-		-		-
Depreciation		697,803		-		471,034		1,561,126
Total expenses	\$	14,393,609	\$	292,679	\$	4,164,749	\$	5,110,088

#### Program Servi ces

	 Alex Box Suites	S	upporting Services	Fund- Raising	Total
Salaries and wages	\$ -	\$	1,375,564	\$ 619,289	\$ 1,994,853
Payroll taxes	-		76,517	46,210	122,727
Employee benefits	-		253,904	109,999	363,903
Contributions to LSU	-		-	-	13,005,981
Coaches' supplement	-		-	-	512,000
Scoreboard expenses	-		-	-	103,591
Marketing and publicity	-		-	38,741	51,380
Dues and subscriptions	-		27,711	1,084	30,099
Professional fees	-		95,627	-	300,466
Academic awards	-		-	-	150,000
LSU Campus Transportation and Development Fund	-		-	-	10,770
Tickets purchased	-		-	59,193	59,193
Financing costs	-		-	-	1,489,822
Licensing rights	128,333		-	-	128,333
Interest expense	-		-	-	3,961,390
Catering and other expenses	73,223		-	-	1,234,707
Management fee	50,000		-	-	240,000
Occupancy	208		142,944	24,923	194,075
Event parking	-		61,041	-	106,849
Repairs and maintenance	-		13,425	-	89,949
Travel and entertainment	-		88,529	228,806	317,335
Membership	-		58,325	135,898	194,223
Meeting expense	-		18,709	-	18,709
Basketball	-		-	15,271	15,271
Supplies and office equipment	-		40,618	12,768	53,386
Printing	-		10,576	-	10,576
Computer	-		57,654	13,712	71,366
Bank charges	-		243,263	-	243,263
Special events and other	-		14,473	244,245	279,984
Insurance	-		107,734	2,980	368,458
Bad debts and other allowances	-		1,273,770	-	1,273,770
Promotional expense	-		-	-	-
Depreciation	 _		-	 -	 2,729,963
Total expenses	\$ 251,764	\$	3,960,384	\$ 1,553,119	\$ 29,726,392

### STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2010 and 2009

	2010	2009
Operating activities		
Change in net assets	\$ 14,721,346	\$ 11,225,322
Adjustments to reconcile change in net assets to		
net cash provided by operating activities:		
Depreciation	2,908,175	2,729,963
Change in allowance for unconditional promises to give	582,400	(1,255,300)
Change in fair value of interest rate swap agreement	(623,373)	(2,364,731)
Realized and unrealized (gain) on investment	(344,299)	(1,308,115)
Transfer of property and equipment to LSU	954,854	3,957,510
Contributions restricted for long-term purposes	(1,539,237)	(704,943)
(Increase) Decrease in operating assets:		
Receivables, deferred charges, and other prepaid assets	590,382	(530,718)
Unconditional promises to give	3,730,422	(225,364)
Contract receivable	9,050,083	(26,022,610)
Assets held for donation to LSU	(3,460,103)	-
Other assets	191,118	156,989
Increase (Decrease) in operating liabilities:		
Accounts payable	(268,323)	(1,604,573)
Accounts payable - construction in progress	76,854	(1,452,661)
Deferred revenues	(8,623,814)	26,075,591
Other current liabilities	2,324	(286,181)
Other noncurrent liabilities	618,503	2,362,431
Amounts held in custody for others	1,268,877	555,302
Net cash provided by operating activities	19,836,189	11,307,912
Investing activities		
Net change in restricted cash	(12,675,201)	5,546,541
Purchase of investments	(1,980,883)	(646,225)
Purchase of property and equipment	(3,417,501)	(15,009,061)
Net cash used in investing activities	(18,073,585)	(10,108,745)
Financing activities		
Proceeds from borrowings of line of credit	-	3,434,383
Payments on borrowings of line of credit	-	(3,434,383)
Proceeds from contributions restricted for investment		
in permanent endowments	1,539,237	704,943
Principal payments on borrowings	(3,335,000)	(1,775,000)
Net cash used in financing activities	(1,795,763)	(1,070,057)
Net change in cash and cash equivalents	(33,159)	129,110
Cash and cash equivalents, beginning of year	2,824,975	2,695,865
Cash and cash equivalents, end of year	\$ 2,791,816	\$ 2,824,975

#### NOTES TO FINANCIAL STATEMENTS

#### 1. <u>Summary of Significant Accounting Policies</u>

#### Nature of Activities

Tiger Athletic Foundation (TAF or the Foundation) was organized on May 17, 1983, under the name The LSU Tigers Unlimited Corporation, as a nonprofit corporation under Louisiana R.S. 12:201 (7). The corporation's name was changed to Tiger Athletic Foundation on April 17, 1987.

The Foundation's primary objective is to encourage support and raise funds for the Louisiana State University and Agricultural and Mechanical College (LSU) located in Baton Rouge, Louisiana and its intercollegiate athletic program. Funds attracted by this private, nonprofit corporation are primarily used to defray the cost of scholarships of more than 450 student athletes, to help maintain and improve LSU athletic facilities, and to retire present indebtedness. The Foundation is governed by a board of directors who are elected from the membership.

The Foundation is required to comply with the provisions set forth in the Uniform Affiliation Agreement entered into with LSU on July 1, 2009.

#### Net Assets

The Foundation reports information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted. Unrestricted net assets include those net assets whose use by the Foundation is not restricted by donors, even though their use may be limited in other respects, such as by contract or board designation. Temporarily restricted net assets are those net assets whose use by the Foundation has been limited by donors (a) to later periods of time or other specific dates, or (b) to specified purposes. Permanently restricted net assets are those net assets received with donor-imposed restrictions limiting the Foundation's use of the asset.

#### Cash and Cash Equivalents

For the purpose of the statement of cash flows, the Foundation considers all unrestricted highly liquid investments with an original maturity of three months or less, and whose use is not limited, to be cash equivalents.

#### **Investments**

The Foundation carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying statement of activities.

#### **Investment Income and Gains**

Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

### NOTES TO FINANCIAL STATEMENTS

#### 1. <u>Summary of Significant Accounting Policies</u> (continued)

#### **Unconditional Promises to Give**

Contributions that are expected to be collected within one year are recorded at net realizable value. Contributions that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Changes to the estimate of the present value of the contributions will be reported in the period the changes are made. The Foundation establishes an allowance for unfulfilled pledges based on a specific analysis of the remaining contribution balance due for contributions that were not made in accordance with the donor's pledged timeline. Decreases in temporarily and permanently restricted contributions because of changes in the amounts of assets expected to be received are recorded as a loss and are reported within expenses on the statement of activities.

#### **Property and Equipment**

The purchase of property and equipment is recorded at cost. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily or permanently restricted revenue. It is TAF's policy to capitalize all fixed asset purchases greater than \$1,000. Property and equipment is depreciated using the straight-line method over estimated useful lives of 5 to 50 years.

Construction in progress and other additions are stated at cost and represent costs of construction. During the construction period, interest will be capitalized on all qualifying expenditures.

#### Assets Held for Donation to LSU

Assets held for donation to LSU consists of various capital projects and athletic facility improvements that, upon completion, will be donated to LSU. These assets are not used in the operations of TAF and are, therefore, not included within property and equipment.

#### **Impairment of Long-Lived Assets**

The Foundation reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. In the event that the undiscounted cash flows resulting from the use of the asset group is less than the carrying amount, an impairment loss equal to the excess of the asset's carrying amount over its fair value is recorded. The Foundation did not record any impairment loss during the years ended December 31, 2010 and 2009.

### **NOTES TO FINANCIAL STATEMENTS**

#### 1. <u>Summary of Significant Accounting Policies</u> (continued)

#### Other Assets

Other assets include deferred financing costs, associated with the Revenue Bonds Series 2004, that are being amortized over the life of the bond agreement, which is 30 years. Amortization of the costs is recorded as a component of interest expense. These costs totaled \$1,193,794 and are presented net of accumulated amortization of \$268,596 and \$228,804, as of December 31, 2010 and 2009, respectively. Also included in other assets, is \$4,200,000 of financing costs associated with the construction of the new Alex Box baseball stadium. These costs are presented net of accumulated amortized over the life of the stadium and will be offset by the revenue that the Foundation will be receiving from their rights to certain seating in the stadium's suites.

#### Amounts Held in Custody for Others

The amounts held in custody for others represent the coaches' escrow accounts and affiliated chapters' account, which were established as a custodial fund at the request of LSU, as well as accounts held for the LSU Athletics Department. The coaches' escrow accounts and affiliated chapters' accounts were created in order for TAF to act as a nonaffiliated party in overseeing the revenue generated by the coaches and affiliated booster club chapters of LSU and to provide institutional control as required by NCAA rules. The amounts held for the LSU Athletic Department are to fund special projects, as needed, and to establish maintenance reserve accounts for newly constructed LSU Athletic Facilities as required by the Board of Regents Policy. The Foundation has included the \$7,836,526 and \$6,567,649 of amounts held in custody for others as restricted cash within current assets as of December 31, 2010 and 2009, respectively. This amount is offset by a current liability in the same amount.

#### **Contributions**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted depending on the existence or nature of any donor restrictions.

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted contributions are recognized as changes in unrestricted net assets.

#### **Functional Expenses**

Functional expenses are allocated between program services and supporting activities, which include fundraising, and general and administrative activities. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Foundation.

### NOTES TO FINANCIAL STATEMENTS

#### 1. <u>Summary of Significant Accounting Policies</u> (continued)

#### **Donated Services**

During the years ended December 31, 2010 and 2009, the value of contributed services meeting the requirements for recognition in the financial statements was not considered material and has not been recorded.

#### **Scoreboards**

The Foundation owns scoreboards and related equipment installed at various athletic venues on the LSU campus. Contract revenues associated with these scoreboards are more fully described in Note 11.

#### **Rents - LSU and University Club**

In 1999, the Foundation issued \$43,575,000 in revenue bonds for the purpose of financing or reimbursing a portion of the cost of certain improvements and renovations to the East Side Upper Deck (ESUD) of Tiger Stadium at LSU. The bond agreement stipulates that LSU shall pay \$2,000,000 to the Foundation as annual rent for the facilities.

In 2004, the Foundation issued \$90,000,000 in revenue bonds, for the purpose of financing or reimbursing a portion of the cost of certain improvements and renovations to the West Side Upper Deck (WSUD) at LSU's Tiger Stadium, construction of a football operations center and miscellaneous improvements to Tiger Stadium. The bond agreement stipulates that LSU shall pay \$2,500,000 to the Foundation as annual rent for these facilities.

The Foundation maintains a lease and license agreement with The University Club of Baton Rouge, L.L.C., as the tenant of the lease. The Foundation receives monthly payments equal to 6% of the prior month's gross revenues plus an annual fee per member.

#### **Reclassifications**

Certain accounts relating to the prior year have been restated to conform to current year's presentation. The reclassifications have no effect on net income.

#### Tax Status

The Foundation is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been designated as an organization that is not a private foundation.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

### NOTES TO FINANCIAL STATEMENTS

#### 1. <u>Summary of Significant Accounting Policies</u> (continued)

#### **Fair Values of Financial Instruments**

The carrying values of the Foundation's financial instruments including current assets and current liabilities approximate fair value.

In 2008, the Foundation adopted the provisions of the *Fair Value Measurements* Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). Under the *Fair Value Measurements* Topic of the FASB ASC, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The *Fair Value Measurements* Topic of the FASB ASC establishes a fair value hierarchy for inputs used in measuring fair market value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are those that market participants would use in pricing the asset or liability based on the best information available in the circumstances. The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 - Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities as of the reporting date. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these securities does not entail a significant degree of judgment.

Level 2 - Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly, as of the reporting date.

Level 3 - Valuations based on inputs that are unobservable and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation.

In some instances, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such instances, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement (see Note 12).

The Foundation's measurements of fair value are made on a recurring basis, and their valuation techniques for assets and liabilities recorded at fair value are as follows:

Investments securities – The fair value of investment securities is the market value based on quoted market prices, when available, or market prices provided by recognized broker dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use unobservable inputs due to the limited market activity of the investment.

Unconditional promises to give – The fair value of contributions is equal to the carrying value for contributions expected to be collected within one year. Contributions expected to be collected in future periods are discounted to present value based on management's assumptions.

### NOTES TO FINANCIAL STATEMENTS

#### 1. <u>Summary of Significant Accounting Policies</u> (continued)

#### Fair Values of Financial Instruments (continued)

Interest rate swap – The fair value of the Foundation's interest rate swap is the estimated amount the Foundation would pay to terminate these agreements at the reporting date, taking into account current interest rates and creditworthiness of the counterparty and the Foundation.

#### 2. Concentration of Credit Risk for Cash Held in Bank

The Tiger Athletic Foundation periodically maintains cash in bank accounts in excess of insured limits. The Foundation has not experienced any losses and does not believe that significant credit risk exists as a result of this practice.

#### 3. <u>Restricted Cash and Cash Equivalents</u>

Restricted cash and cash equivalents are available for the following purposes:

	December 31,	Dec	ember 31,
	2010		2009
Bond restrictions			
Maintenance reserve and escrow accounts	\$ 11,353,899	\$	6,453,695
Tiger Den Suites tower account	1,531,980		1,515,891
West Side Upper Deck Stadium Club deposits	2,059,265		2,708,365
Alex Box Suites	106,640		630,194
By Board for designated purposes	18,248,768		13,244,050
Donor restrictions	13,462,354		10,627,147
Restricted for construction	-		81,792
Amounts held in custody for others	7,836,526		6,567,649
Endowment funds	45,653		141,101
	\$ 54,645,085	\$	41,969,884

Of the above total, \$54,599,432 is classified as current while \$45,653 is classified as noncurrent due to it being restricted as of December 31, 2010.

Of the above total, \$41,828,783 is classified as current while \$141,101 is classified as noncurrent due to it being restricted as of December 31, 2009.

#### NOTES TO FINANCIAL STATEMENTS

#### 4. Investments

Investments at December 31, 2010 consist of the following:

	 Cost	I	Fair Value	-	nrealized ain (Loss)
LSU Foundation Investment Pool Charitable Gift Annuity	\$ 7,469,316 40,458	\$	7,793,304 39,145	\$	323,988 (1,313)
	\$ 7,509,774	\$	7,832,449	\$	322,675

Investments at December 31, 2009 consist of the following:

	 Cost	F	air Value	-	nrealized ain (Loss)
LSU Foundation Investment Pool Charitable Gift Annuity	\$ 5,869,343 45,328	\$	5,465,426 41,841	\$	(403,917) (3,487)
	\$ 5,914,671	\$	5,507,267	\$	(407,404)

Investments with the LSU Foundation investment pool consist primarily of equity funds, corporate bonds, collateralized mortgage obligations, and government agency securities and are stated at fair value. The investments are classified as noncurrent due to being restricted as of December 31, 2010 and 2009.

Investment return is summarized as follows:	<u>2010</u>	<u>2009</u>
Interest and Dividend Income Net Realized and Unrealized Gains	\$ 391,944 344,299	\$ 668,610 1,308,115
Total Investment Return	\$ 736,243	\$ 1,976,725

Included in interest and dividend income, above, is unrestricted income derived from interest bearing cash accounts and certificates of deposits, which are classified as cash for reporting purposes.

### NOTES TO FINANCIAL STATEMENTS

### 5. <u>Temporarily Restricted Net Assets</u>

Temporarily restricted net assets are available for the following purposes:

	December 31, 2010	December 31, 2009
Donor restrictions		
Capital program	\$ 6,764,875	<b>5</b> \$ 9,097,744
Annual Scholarship Fund	2,881,049	34,808
Soccer complex	1,946,217	252,270
Preservation of Tiger Stadium	1,816,786	j –
Unappropriated Endowment Earnings	1,691,788	-
Make Your Pitch	1,305,104	1,948,352
LSU Golf Facility	961,240	) 3,714,404
Athletic Facility Fund	885,223	337,697
Academic Center	813,130	1,540,848
Band Hall	779,168	<b>3</b> 751,786
Tiger Den	430,296	6 865,929
AD's Annual Fund	428,996	5 7,488
Basketball Bleachers	277,422	-
PMAC restoration	271,328	<b>3</b> 535,090
Football	109,088	<b>B</b> 136,267
Women's basketball	105,865	97,861
Athletic trainer's equipment	61,352	
Baseball building	49,217	
Track and Field	48,119	60,509
Gymnastics	32,280	10,595
L Club	30,422	23,92
Softball complex	28,806	36,715
Unallocated Interest	15,409	5,943
Volleyball	11,071	5,000
Miscellaneous Memorials	7,640	) –
Swimming	7,200	20,050
Hall of Fame	5,503	3,280
Jeff Boss Honorarium	4,895	4,895
Basketball	4,115	5 11,681
Tennis	3,000	) –
Sue Gunter Fund	806	
AD Emeritus Fund	-	83,678
ACSA	-	16,731
otal temporarily restricted funds	\$ 21,777,410	<b>)</b> \$ 19,781,975

### NOTES TO FINANCIAL STATEMENTS

### 6. Unconditional Promises to Give

Unconditional promises to give at December 31, 2010 and 2009 were as follows:

	2010		2009
Receivable in less than one year	\$ 9,629,4	\$	5,602,633
Receivable in one to five years	3,616,4	188	13,591,739
Receivable in more than five years	553,5	500	-
Total contributions receivable	13,799,4	108	19,194,372
Less discount to net present value (discount rate was			
4.0% as of December 31, 2010 and			
December 31, 2009)	(658,2	247)	(1,157,989)
Less allowance for unfulfilled pledges	(1,529,4	<u>100)</u>	(2,111,800)
Net contributions receivable	\$ 11,611,7	<b>61</b> \$	15,924,583

### 7. Property and Equipment

The Foundation's investment in property and equipment consisted of the following at December 31, 2010:

	Beginning Balance	Additions Retirements		tirements	Transfers	Ending Balance		
Land	\$ 3,090,000	\$	-	\$	-	\$ -	\$	3,090,000
Leaseholds and other improvements	1,625,410		-		(896,817)	3,640,165		4,368,758
Stadium expansion and								
scoreboard	146,203,535		3,586		-	230,650		146,437,771
Furniture and equipment	294,427		1,061		-	-		295,488
Vehicles	27,978		-		-	-		27,978
	151,241,350		4,647		(896,817)	3,870,815		154,219,995
Less accumulated depreciation	(13,455,891)		(2,908,175)		-	-		(16,364,066)
Construction in process	515,998		3,412,854		(58,037)	(3,870,815)		-
Property and equipment, net	\$ 138,301,457	\$	509,326	\$	(954,854)	\$ -	\$	137,855,929

#### NOTES TO FINANCIAL STATEMENTS

#### 7. Property and Equipment (continued)

The Foundation's investment in property and equipment consisted of the following at December 31, 2009:

	Beginning							Ending
	 Balance	 Additions	Retirements		Transfers		Balance	
Land	\$ 3,090,000	\$ -	\$	-	\$	-	\$	3,090,000
Leaseholds and other								
improvements	1,624,173	1,237		-		-		1,625,410
Stadium expansion and								
scoreboard	130,223,325	9,047,956		-		6,932,254		146,203,535
Furniture and equipment	458,838	3,223		(167,634)		-		294,427
Vehicles	 27,978	 -		-		-		27,978
	 135,424,314	 9,052,416		(167,634)		6,932,254		151,241,350
Less accumulated depreciation	(10,893,562)	(2,729,963)		167,634		-		(13,455,891)
Construction in process	5,449,117	5,956,645		(3,957,510)		(6,932,254)		515,998
Property and equipment, net	\$ 129,979,869	\$ 12,279,098	\$	(3,957,510)	\$	-	\$	138,301,457

Depreciation expense totaled \$2,908,175 and \$2,729,963 for the years ended December 31, 2010 and 2009, respectively.

#### 8. Bonds Payable

A summary of the Foundation's bonds payable is as follows:

	D	ecember 31, 2010	D	ecember 31, 2009
Revenue Bonds Series 1999	\$	42,100,000	\$	43,575,000
Revenue Bonds Series 2004		81,675,000		83,535,000
	\$	123,775,000	\$	127,110,000

Revenue Bonds Series 1999 consist of debt issued by Tiger Athletic Foundation primarily for the purpose of certain improvements and renovations to the East Side Upper Deck of Tiger Stadium at LSU. Revenue derived from the sale of certain tickets for the East Side Upper Deck are pledged for the payment of the debt service. Bond indentures contain requirements for annual debt service and flow for funds through various restricted accounts. The bonds have a floating interest rate that is established through weekly remarketing. Effective November 2009, the bonds were reissued as a single fully registered bond without coupons and shall mature September 2033.

Effective April 1, 2003, the Foundation entered into an interest rate swap agreement with Morgan Stanley Capital Services, Inc. (MSCS), which expires September 1, 2028, to hedge its interest rate exposure on the Series 1999 revenue bonds. The agreement covers 100% of the outstanding principal balance over the life of the bonds and effectively fixes the interest rate to the Foundation at 4.01%. The floating rate payor is MSCS and the fixed rate payor is the Foundation. The floating rate is based on the SIFMA Index, formally referred to as the BMA Municipal Swap Index, as defined in the agreement.

#### NOTES TO FINANCIAL STATEMENTS

#### 8. <u>Bonds Payable (continued)</u>

The Foundation accounts for the interest rate swap as a fair value hedge as directed by the *Accounting for Derivative Instruments and Hedging Activities* Topic of the FASB ASC. Since the Foundation does not report earnings as a separate caption in a statement of financial performance, both the swap agreement and the hedged item, the Series 1999 Bonds, are accounted for at fair value with the change in fair value reported as a change in net assets.

The fair market value of the swap agreement and the hedged item as of December 31, 2010 and 2009, was a liability of approximately \$4,094,000 and \$3,471,000, respectively, which represents a change from the prior year of \$(623,373) in 2010 and \$2,364,731 in 2009, and is presented as a change of net assets on the statement of activities.

In March 2004, the Foundation issued Revenue Bonds Series 2004 for a principal amount of \$90,000,000. The proceeds of the loan are being used to finance or reimburse a portion of the costs of the acquisition and construction of certain improvements and renovations to Tiger Stadium and a football operations center at LSU, including funding the interest and costs associated with the project. The bonds are secured by the pledged revenues on a parity with the Series 1999. The bonds have a floating interest rate based on the SIFMA Index. Annual payments began on September 1, 2005, and will continue through September 1, 2034.

On March 15, 2007, an amendment was made to the original loan agreement which waived the principal payment due on September 1, 2007, and extended the payment schedule an additional year, through 2034, with the intent that the 2007 principal payment will be paid on September 1, 2034. Effective November 2009, the bonds were reissued as a single fully registered bond without coupons and shall mature September 2039.

Under the provisions of the above revenue bond agreements, the Foundation is required to maintain a minimum debt service coverage ratio. The Foundation was in compliance with its debt service coverage calculation loan covenant at December 31, 2010 and 2009.

The debt service requirements on the bonds payable are as follows:

	Bonds Payable
2011	\$ 3,490,000
2012	3,660,000
2013	3,840,000
2014	4,025,000
2015	4,215,000
2016 - 2020	24,330,000
2021 - 2025	28,780,000
2026 - 2030	28,755,000
2031 - 2035	18,680,000
2036 - 2040	4,000,000
Total	\$ 123,775,000

#### **NOTES TO FINANCIAL STATEMENTS**

#### 8. <u>Bonds Payable</u> (continued)

The Revenue Bonds Series 1999 and Series 2004 are subject to a remarketing agreement whereby the Foundation obtained a remarketing agent which shall offer for sale and use its best efforts to find purchasers for all bonds or portions thereof for which notice of tender has been received at a price equal to the principal amount thereof plus accrued interest to the purchase date. To provide for the payment of the bonds, in the event a purchaser is not found for the full amount of the outstanding bonds or default, the Foundation entered into letter of credit agreements with Regions. During 2009, the Foundation replaced the letter of credit agreement with Regions with a substitute letter of credit issued by Capital One. The Capital One Bank Letter of Credit is confirmed by a Federal Home Loan Bank Letter of Credit. Annual fees for the letter of credit are 200 bps per annum payable annually in advance for the underlying Letter of Credit. The Federal Home Loan Bank will in turn charge approximately 20bps for the confirmation which will be passed on to the Foundation. Risk participations will be sold to the participant banks for 190 bps with the difference accruing to Capital One. There were no outstanding amounts under the letter of credit at December 31, 2010 and 2009.

#### 9. Commitments and Contingencies

The Foundation is subject to certain legal proceedings and claims that arise in the ordinary course of business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the financial position of the Foundation.

#### 10. <u>Retirement Savings Plan</u>

The Foundation established a 401(k) plan (the Plan) effective February 1, 2002, to replace an existing Section 403(b) tax shelter annuity plan. The Plan covers all employees who complete applications to participate in the Plan and agree to the terms of the Plan. The Foundation amended and restated the Plan effective April 22, 2010 and September 16, 2010.

Under the Plan, the Foundation will make matching contributions in an amount equal to the sum of 100 percent of the participants' elective deferrals that do not exceed 6 percent of the participants' compensation as an Employer Safe Harbor Matching Contribution. In addition, the Foundation shall contribute an amount equal to the sum of 1.5 percent of the participants' annual compensation as an Employer Discretionary Contribution. Employees are vested in the Employer Safe Harbor Matching Contributions at a rate of 20 percent per year after first having reached one year of service, as defined. Employees are 100 percent vested in the Employer Discretionary Contribution after reaching one year of service, as defined.

The Foundation made matching contributions of approximately \$116,000 and \$99,000, for the years ended December 31, 2010 and 2009, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### 11. Scoreboard Sponsorships

In 1999, the Foundation entered into a Cooperative Endeavor Agreement with LSU that obligated the Foundation to acquire, construct and maintain new scoreboards in LSU athletic venues at a total cost of approximately \$5.2 million. In return for its fulfillment of this obligation, the Foundation was given an eight year license to solicit certain qualified corporate sponsorship contracts. In connection with its issuance of the Series 2004 Revenue Bonds, LSU extended the Foundation's rights to solicit qualified corporate sponsorship contracts for a period of approximately 35 years. Effective July 1, 2005, the Foundation, with approval of LSU, entered into a ten year lease agreement with Viacom Outdoor Advertising, Inc., d/b/a LSU Sports Properties, whereby the Foundation leased its rights to the scoreboards to Viacom in return for an annual guaranteed rental payment. The rent payment, which was \$1.4 million in year one and year two, and will increase by \$25,000 annually each year during the life of the lease agreement, is due in two equal installments payable in July and October of each year. In November of 2010, this lease agreement was amended. The amendment extends the agreement for a period of one year, through June 30, 2016, and increases the compensation paid to the Foundation by \$500,000 annually. Additionally, under this amendment, the Foundation will be requested to expend an additional \$3 – 5 million over the next three years to construct, install, upgrade, maintain, service and replace scoreboards.

#### 12. Fair Value Measurements

The Foundation's assets and liabilities recorded at fair value have been categorized based upon a fair value hierarchy in accordance with the *Fair Value Measurements* Topic of the FASB ASC. See Note 1 for a description of the Foundation's policies and valuation techniques.

The valuation of the Foundation's assets and liabilities measured at fair value on a recurring basis at December 31, 2010 are as follows:

ASSETS	Level 1		evel 2	Level 3	Net Balance
Unconditional promises to give	\$ -	\$	-	\$ 11,611,7	61 \$ 11,611,761
Investments					
Equity securities	3,350,560		-	532,8	10 3,883,370
Real estate funds	452,195		-	-	452,195
Equity hedge funds	-		-	900,7	53 900,753
Fixed income securities	-		-	1,527,4	52 1,527,452
Private equity investments	-		-	552,0	70 552,070
Other	 -		-	516,6	09 516,609
Total	\$ 3,802,755	\$	_	\$ 15,641,43	55 \$ 19,444,210
<u>LIABILITIES</u>	 Level 1	L	evel 2	Level 3	Net Balance
Interest rate swap	\$ -	\$ 4	,094,034	\$ -	\$ 4,094,034

#### NOTES TO FINANCIAL STATEMENTS

#### 12. Fair Value Measurements (continued)

The changes in investments and unconditional promises to give measured at fair value for which the Foundation has used Level 3 inputs to determine fair value are as follows:

	Begin	Level 3 nning Balance	and	t Realized Unrealized ins (Losses)	Net Payments and Gifts	rchases	 ransfers ) of Level 3	En	Level 3 ding Balance
ASSETS						 			
Unconditional promises to give	\$	15,924,583	\$	499,740	\$ (4,812,562)	\$ -	\$ -	\$	11,611,761
Investments	_	1,501,281		2,528,413	-	 -	 -		4,029,694
Total	\$	17,425,864	\$	3,028,153	\$ (4,812,562)	\$ -	\$ 	\$	15,641,455

The valuation of the Foundation's assets and liabilities measured at fair value on a recurring basis at December 31, 2009 are as follows:

ASSETS	 Level 1	]	Level 2	Lev	vel 3	Net Balance	<u>)</u>
Unconditional promises to give	\$ -	\$	-	\$ 15,9	24,583	\$ 15,924,583	3
Investments	 3,161,171		844,815	1,5	01,281	5,507,267	7
Total	\$ 3,161,171	\$	844,815	\$ 17,4	25,864	\$ 21,431,850	)
LIABILITIES	 Level 1	]	Level 2	Lev	vel 3	Net Balance	_
Interest rate swap	\$ -	\$	3,470,661	\$	-	\$ 3,470,661	

The changes in investments and unconditional promises to give measured at fair value for which the Foundation has used Level 3 inputs to determine fair value are as follows:

	Begi	Level 3 nning Balance	and	et Realized l Unrealized ains (Losses)	et Payments and Gifts	urchases d Sales	Fransfers t) of Level 3	En	Level 3 ding Balance
ASSETS Unconditional promises to give Investments	\$	14,443,919 1,194,494	\$	(1,132,578) 306,787	\$ 2,613,242	\$ -	\$ -	\$	15,924,583 1,501,281
Total	\$	15,638,413	\$	(825,791)	\$ 2,613,242	\$ -	\$ -	\$	17,425,864

#### NOTES TO FINANCIAL STATEMENTS

#### 13. Endowment Composition

The State of Louisiana enacted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) effective August 15, 2010, the provisions of which apply to endowment funds existing on or established after that date. The Board of Directors has determined that the majority of the Foundation's permanently restricted net assets meet the definition of endowment funds under UPMIFA. Based on the Foundation's interpretation of UPMIFA, the Foundation has reviewed all of its endowment funds and has reclassified approximately \$1,358,588 from unrestricted net assets to temporarily restricted net assets as of December 31, 2010.

The Foundation's endowment includes donor-restricted funds established for a variety of purposes. As required by U.S. generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors of the Foundation has interpreted the State of Louisiana's UPMIFA as requiring the preservation of the fair value of the original gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed in UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donorrestricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation, and (7) the Foundation's investment policies.

Endowment Investment and Spending Policies – The Foundation's investment policy is that all endowed funds will be maintained and managed by LSU Foundation within their investment pool and in accordance with their investment policies. LSU Foundation has established prudent investment and spending policies with the objective of maintaining the purchase power of its endowed assets in perpetuity and to provide a stable level of support to the beneficiaries. To achieve this objective, the LSU Foundation's asset allocation strategy is reviewed periodically and adjusted to target a total return that covers inflation, administrative expenses, and spending allocations, while minimizing volatility. The Foundation investment policies, reinvests the first 5% of investment return into the donor's endowment. Only that portion of investment return that exceeds 5% is deemed eligible for expenditure through appropriation.

### NOTES TO FINANCIAL STATEMENTS

### 13. <u>Endowment Composition</u> (continued)

The Foundation's Endowment Net Asset Composition by fund type as of December 31, 2010 is as follows:

	Unre	stricted	emporarily Restricted	ermanently Restricted	 Total
Donor-restricted endowment funds Undesignated funds	\$ (1	,356,614)	\$ 1,691,788 -	\$ 8,266,184 -	\$ 9,957,972 (1,356,614)
Total	\$ (1	,356,614)	\$ 1,691,788	\$ 8,266,184	\$ 8,601,358

A summary of the changes in the Foundation's Endowment Net Assets for the year ended December 31, 2010 is as follows:

	Temporarily Unrestricted Restricted		rmanently Restricted	Total		
Endowment net assets, beginning of year	\$	1,974	\$ -	\$ 6,726,947	\$	6,728,921
Investment return: Investment income			103			103
Net appreciation (realized and unrealized)		-	344,299	-		344,299
Total Investment Return		-	 344,402	 -		344,402
Contributions		-	-	1,539,237		1,539,237
Reclassification due to change in law	(1,	358,588)	1,358,588	-		-
Appropriation of endowment assets for expenditure			 (11,202)	 -		(11,202)
Endowment net assets, end of year	\$ (1,	356,614)	\$ 1,691,788	\$ 8,266,184	\$	8,601,358

The Foundation's Endowment Net Asset Composition by fund type as of December 31, 2009 is as follows:

	Unro	estricted	porarily tricted	ermanently Restricted	Total
Donor-restricted endowment funds Undesignated funds	\$	- 1,974	\$ -	\$ 6,726,947 -	\$ 6,726,947 1,974
Total	\$	1,974	\$ -	\$ 6,726,947	\$ 6,728,921

#### NOTES TO FINANCIAL STATEMENTS

#### 13. <u>Endowment Composition</u> (continued)

A summary of the changes in the Foundation's Endowment Net Assets for the year ended December 31, 2009 is as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total		
Endowment net assets, beginning of year	\$ (1,306,296)	\$ -	\$ 6,022,004	\$ 4,715,708		
Investment return:						
Investment income	155	-	-	155		
Net appreciation (realized and unrealized)	1,308,115	-	-	1,308,115		
Total Investment Return	1,308,270	-	-	1,308,270		
Contributions			704,943	704,943		
Appropriation of endowment assets for expenditure				<u> </u>		
Endowment net assets, end of year	\$ 1,974	\$-	\$ 6,726,947	\$ 6,728,921		

#### 14. <u>Subsequent Events</u>

Management has evaluated subsequent events through the date that the financial statements were available to be issued March 21, 2011, and determined that no events occurred that require disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

#### 15. Uncertain Tax Position

For the year ended December 31, 2009, the Foundation adopted the provisions of the *Accounting for Uncertainty in Income Taxes* Topic of the FASB ASC (FIN 48). The implementation of FIN 48 had no impact on the entity's statement of financial position or statement of activities.

All tax returns have been appropriately filed by the Foundation. The Foundation recognizes interest and penalties, if any, related to unrecognized tax benefits in income tax expense. The Foundation's tax filings are subject to audit by various taxing authorities. The Foundation's open audit periods are 2007 through 2010. Management evaluated the Foundation's tax positions and concluded that the Foundation had taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions of this guidance.

## **OTHER FINANCIAL INFORMATION**



### <u>Independent Auditor's Report on</u> <u>Other Financial Information –</u> <u>Office of Statewide Reporting and</u> <u>Accounting Policy for State of Louisiana</u>

To the Executive Committee of the Board of Directors Tiger Athletic Foundation

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying forms on pages 27 through 38 were prepared in conformity with accounting principals generally accepted in the United States. These forms are required by the Office of Statewide Reporting and Accounting Policy for the State of Louisiana, and are presented for purposes of additional analysis and are not required parts of the basic financial statements. Such information has been subjected to the auditing procedures applied in our audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects in relation to the basic financial statements taken as a whole.

Latorte, Selet, Konig & Hond

A Professional Accounting Corporation

Metairie, LA March 21, 2011

- 26 -

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RSM McGladrey Network

### STATEMENTS OF NET ASSETS DECEMBER 31, 2010 and 2009

	2010	2009
Assets		
Current assets:		
Cash and cash equivalents	\$ 2,791,816	\$ 2,824,975
Restricted cash	54,599,432	41,828,783
Investments	-	-
Accounts receivable, net	2,072,507	2,511,059
Contracts receivable	11,832,265	11,430,003
Pledges receivable	9,629,420	5,602,633
Due from other campuses	-	-
Due from State Treasury	-	-
Inventories	-	-
Deferred charges and prepaid expenses	916,855	1,068,685
Notes receivable	-	-
Other current assets	179,792	191,118
Total current assets	82,022,087	65,457,256
Noncurrent assets		
Restricted assets:		
Cash and cash equivalents	45,653	141,101
Investments	7,832,449	5,507,267
Accounts receivable, net	-	-
Notes receivable	-	-
Other	-	-
Investments	-	-
Contracts receivable	27,522,847	36,975,192
Pledges receivable	1,982,341	10,321,950
Notes receivable	-	-
Capital assets, net	137,855,929	138,301,457
Assets held for donation to LSU	3,460,103	-
Assets under capital leases, net	-	-
Other noncurrent assets	4,677,073	4,856,865
Total noncurrent assets	183,376,395	196,103,832
Total assets	\$ 265,398,482	\$ 261,561,088

### STATEMENTS OF NET ASSETS (CONTINUED) DECEMBER 31, 2010 and 2009

	2010	2009		
Liabilities				
Current liabilities:				
Accounts payable and accrued liabilities	\$ 218,594	\$	486,917	
Accounts payable - construction in progress	79,259		2,405	
Due to other campuses	-		-	
Due to State Treasury	-		-	
Deferred revenues	21,251,636		20,459,005	
Amounts held in custody for others	7,836,526		6,567,649	
Compensated absences payable	-		-	
Capital lease obligations	-		-	
Line-of-credit	-		-	
Note payable	-		-	
Contracts payable	-		-	
Bonds payable	3,490,000		3,335,000	
Other current liablities	2,574		250	
Total current liabilities	32,878,589		30,851,226	
Noncurrent liabilities:				
Amounts held in custody for others	-		-	
Compensated absences payable	-		-	
Capital lease obligations	-		-	
Note payable	-		-	
Contracts payable	-		-	
Deferred revenues	27,639,847		37,056,292	
Bonds payable	120,285,000		123,775,000	
Other noncurrent liabilities	4,107,608		3,489,105	
Total noncurrent liabilities	152,032,455		164,320,397	
Total liabilities	184,911,044		195,171,623	
Net assets				
Invested in capital assets, net of related debt	14,080,929		11,191,457	
Restricted for:	, • • •,•		,-,-,	
Nonexpendable	8,266,184		6,726,947	
Expendable	21,777,410		19,781,976	
Unrestricted	36,362,915		28,689,085	
Total net assets	80,487,438		66,389,465	
Total liabilities and net assets	\$ 265,398,482	\$	261,561,088	
	·	Ŷ	,1,000	

### STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2010 AND 2009

	2	010	 2009
Operating revenues:			
Student tuition and fees	\$	-	\$ -
Less scholarship allowances		-	 -
Net student tuition and fees		-	-
Gifts received by the Foundation	26,8	812,028	31,756,605
Earnings on Foundation endowments		-	-
Federal appropriations		-	-
Federal grants and contracts		-	-
State and local grants and contracts		-	-
Nongovernmental grants and contracts		-	-
Sales and services of educational departments		-	-
Hospital income		-	-
Auxiliary enterprise revenues, including revenues pledged as security			
for bond issues		-	-
Less scholarship allowances		-	-
Net auxiliary revenues		-	-
Other operating revenues	6,9	926,822	6,513,441
Total operating revenues	33,7	738,850	38,270,046
Operating expenses:			
Educational and general			
Instruction		-	-
Research		-	-
Public service		-	-
Academic support		-	-
Student services		-	-
Institutional support		-	-
Operation and maintenance of plant		-	-
Scholarships and fellowships		-	-
Auxiliary enterprises		-	-
Hospital		-	-
Other operating expenses	10,9	937,433	11,078,714
Total operating expenses		937,433	 11,078,714
Operating income		801,417	 27,191,332

### <u>STATEMENTS OF REVENUES, EXPENSES AND</u> <u>CHANGES IN NET ASSETS (CONTINUED)</u> <u>YEARS ENDED DECMBER 31, 2010 and 2009</u>

		2010	2009		
Nonoperating revenues and (expenses):					
State appropriations	\$	-	\$ -		
Gifts		-	-		
Net investment income		736,243	1,976,725		
Interest expense		(1,939,192)	(3,961,390)		
Payments to or on behalf of the university		(8,416,359)	(14,686,288)		
Other nonoperating revenues (expenses)		-			
Net nonoperating revenues (expenses)		(9,619,308)	(16,670,953)		
Income before other revenues, expenses, gains, and losses	,	13,182,109	10,520,379		
Capital appropriations		_	_		
Capital gifts and grants		-	_		
Additions to permanent endowments		1,539,237	704,943		
Other additions, net		-	-		
Increase in net assets		14,721,346	11,225,322		
Net assets, beginning of year		66,389,465	52,799,412		
Change in fair value of Interest Rate Swap Agreement		(623,373)	2,364,731		
Net assets, end of year	\$	80,487,438	\$ 66,389,465		
#### **COMPONENT UNIT DESCRIPTION**

#### **Component Unit Description**

The Tiger Athletic Foundation is a legally separate, tax-exempt organization supporting the LSU System, specifically the following campus: Louisiana State University - Baton Rouge. This Foundation was included in the University's financial statements because its assets equaled 3% or more of the assets of the university system it supports.

During the year ended December 31, 2010, the Tiger Athletic Foundation made distributions to or on behalf of the University for both restricted and unrestricted purposes in the amount of \$8,416,359, \$1,371,196 from booster clubs, and \$469,513 from affiliated chapters. During the year ended December 31, 2009, the Tiger Athletic Foundation made distributions to or on behalf of the University for both restricted and unrestricted purposes in the amount of \$14,686,288, \$1,481,610 from booster clubs, and \$474,358 from affiliated chapters. The booster club and affiliated chapter accounts are maintained by Tiger Athletic Foundation.

Complete financial statements for the Tiger Athletic Foundation can be obtained from:

Tiger Athletic Foundation P.O. Box 711 Baton Rouge, Louisiana 70821

Or from the foundation's website at: <u>www.lsutaf.org</u>

The Tiger Athletic Foundation is a nonprofit organization that reports under the *Financial Reporting for Not-for-Profit Organizations* Topic of the FASB ASC. As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria and presentation features. With the exception of necessary presentation adjustments, no modifications have been made to the Foundation's financial information in the University's financial report for these differences.

## SCHEDULE OF CAPITAL ASSETS FOR THE YEAR ENDED DECEMBER 31, 2010

	Balance 12/31/2009			Additions	Transfers	R	etirements	Balance 12/31/2010	
Capital assets not being depreciated									
Land	\$	3,090,000	\$	-	\$ -	\$	-	\$ 3,090,000	
Capitalized collections		-		-	-		-	-	
Livestock		-		-	-		-	-	
Construction in progress		515,998		3,412,854	(3,870,815)		(58,037)	-	
Total capital assets not being depreciated	\$	3,605,998	\$	3,412,854	\$ (3,870,815)	\$	(58,037)	\$ 3,090,000	
Land improvements	\$	1,625,410	\$	_	\$ 3,640,165	\$	(896,817)	\$ 4,368,758	
Less accumulated depreciation		(449,422)		(59,452)	-	·	-	(508,874)	
Total land improvements		1,175,988		(59,452)	3,640,165		(896,817)	3,859,884	
Buildings		146,203,535		3,586	230,650		-	146,437,771	
Less accumulated depreciation		(12,786,658)		(2,815,871)	-		-	(15,602,529)	
Total buildings		133,416,877		(2,812,285)	230,650		-	130,835,242	
Equipment		294,427		1,061	-		-	295,488	
Less accumulated depreciation		(208,699)		(27,256)	-		-	(235,955)	
Total equipment		85,728		(26,195)	-		-	59,533	
Vehicles		27,978		-	-		-	27,978	
Less accumulated depreciation		(11,112)		(5,596)	-		-	(16,708)	
Total vehicles		16,866		(5,596)	-		-	11,270	
Total other capital assets	\$	134,695,459	\$	(2,903,528)	\$ 3,870,815	\$	(896,817)	\$ 134,765,929	
Capital asset summary:									
Capital assets not being depreciated	\$	3,605,998	\$	3,412,854	\$ (3,870,815)	\$	(58,037)	\$ 3,090,000	
Other capital assets, at cost		148,151,350		4,647	3,870,815		(896,817)	151,129,995	
Total cost of capital assets		151,757,348		3,417,501	-		(954,854)	154,219,995	
Less accumulated depreciation		(13,455,891)	*	(2,908,175)	-	*	-	(16,364,066)	
Capital assets, net	\$	138,301,457	\$	509,326	\$ -	\$	(954,854)	\$ 137,855,929	

## SCHEDULE OF CAPITAL ASSETS FOR THE YEAR ENDED DECEMBER 31, 2009

	Balance 12/31/2008	Additions	Transfers	R	Retirements	Balance 12/31/2009
Capital assets not being depreciated						
Land	\$ 3,090,000	\$ -	\$ -	\$	-	\$ 3,090,000
Capitalized collections	-	-	-		-	-
Livestock	-	-	-		-	-
Construction in progress	 5,449,117	5,956,645	(6,932,254)		(3,957,510)	515,998
Total capital assets not being depreciated	\$ 8,539,117	\$ 5,956,645	\$ (6,932,254)	\$	(3,957,510)	\$ 3,605,998
Land improvements	\$ 1,624,173	\$ 1,237	\$ -	\$	-	\$ 1,625,410
Less accumulated depreciation	(389,993)	(59,429)	-		-	(449,422)
Total land improvements	1,234,180	(58,192)	-		-	1,175,988
Buildings	130,223,325	9,047,956	6,932,254		-	146,203,535
Less accumulated depreciation	(10,160,496)	(2,626,162)	-		-	(12,786,658)
Total buildings	 120,062,829	6,421,794	6,932,254		-	133,416,877
Equipment	458,838	3,223	-		(167,634)	294,427
Less accumulated depreciation	(337,557)	(38,776)	-		167,634	(208,699)
Total equipment	121,281	(35,553)	-		-	85,728
Vehicles	27,978	-	-		-	27,978
Less accumulated depreciation	 (5,516)	(5,596)	-		-	(11,112)
Total vehicles	22,462	(5,596)	-		-	16,866
Total other capital assets	\$ 121,440,752	\$ 6,322,453	\$ 6,932,254	\$	-	\$ 134,695,459
Capital asset summary:						
Capital assets not being depreciated	\$ 8,539,117	\$ 5,956,645	\$ (6,932,254)	\$	(3,957,510)	\$ 3,605,998
Other capital assets, at cost	132,334,314	9,052,416	6,932,254		(167,634)	148,151,350
Total cost of capital assets	 140,873,431	15,009,061	-		(4,125,144)	151,757,348
Less accumulated depreciation	 (10,893,562)	 (2,729,963)	 -		167,634	 (13,455,891)
Capital assets, net	\$ 129,979,869	\$ 12,279,098	\$ -	\$	(3,957,510)	\$ 138,301,457

## SCHEDULE OF BONDS AND NOTES PAYABLE AND CAPITAL LEASES

December 31, 2010

	Balance at December 31, 2009	Additions	Reductions	Balance at December 31, 2010	Amounts Due Within One Year
Bonds and notes payable and capital leases:					
Bonds payable	\$ 127,110,000	\$ -	\$ 3,335,000	\$ 123,775,000	\$ 3,490,000
Note payable	-	-	-	-	-
Capital lease obligations	-	-	-	-	-
Total bonds, notes, and capital leases	\$ 127,110,000	\$ -	\$ 3,335,000	\$ 123,775,000	\$ 3,490,000
Other liabilities: Amounts held in custody for others Compensated absences payable Contracts payable Deferred revenue Other liabilities	\$ 6,567,649 - 57,515,297 3,489,355	\$ 1,974,323 - - 13,837,888 699,909	\$ 705,446 - 22,461,702 79,082	\$ 7,836,526 - 48,891,483 4,110,182	\$ 7,836,526 - 21,251,636 2,574
Total other liabilities	\$ 67,572,301	\$ 16,512,120	\$ 23,246,230	\$ 60,838,191	\$ 29,090,736
	φ 07,572,501	$\psi$ 10,312,120	ψ 25,240,250	ψ 00,050,191	φ 27,090,730

## SCHEDULE OF BONDS AND NOTES PAYABLE AND CAPITAL LEASES

December 31, 2009

	Balance at ecember 31, 2008	1	Additions	Re	eductions	Balance at ecember 31, 2009	D	Amounts Due Within One Year
Bonds and notes payable and capital leases:								
Bonds payable	\$ 128,885,000	\$	-	\$	1,775,000	\$ 127,110,000	\$	3,335,000
Note payable	-		-		-	-		-
Capital lease obligations	-		-		-	-		-
Total bonds, notes, and capital leases	\$ 128,885,000	\$	-	\$	1,775,000	\$ 127,110,000	\$	3,335,000
Other liabilities: Amounts held in custody for others Compensated absences payable Contracts payable Deferred revenue	\$ 6,012,347 - 31,439,706	\$	1,410,945 - - 46,801,458		855,643	\$ 6,567,649 - 57,515,297	\$	6,567,649 - - 20,459,005
Other liabilities	6,142,567		383,748		3,036,960	3,489,355		250
Total other liabilities	\$ 43,594,620	\$	48,596,151	\$ 2	4,618,470	\$ 67,572,301	\$	27,026,904

## SCHEDULE OF BONDS PAYABLE December 31, 2010

Issue	Date of Issue	Original Issue	Principal Dutstanding 12/31/2009	(1	Redeemed) Issued	Principal Dutstanding 12/31/2010	Interest Rates	Interest Outstanding 12/31/2010		
Series 1999 Bonds	March 4, 1999	\$ 43,575,000	\$ 43,575,000	\$	(1,475,000)	\$ 42,100,000	Variable	\$	-	
Series 2004 Bonds	March 23, 2004	 90,000,000	83,535,000		(1,860,000)	81,675,000	Variable		-	
		\$ 133,575,000	\$ 127,110,000	\$	(3,335,000)	\$ 123,775,000		\$	-	

## SCHEDULE OF BONDS PAYABLE December 31, 2009

Issue	Date of Issue		Original Issue		Principal Dutstanding 12/31/2008	(1	Redeemed) Issued		Principal Dutstanding 12/31/2009	Interest Rates	Outs	terest standing 31/2009
	March 4,	¢		<b></b>		<b>•</b>		<b></b>		** • • • •	<b></b>	
Series 1999 Bonds	1999 March 23,	\$	43,575,000	\$	43,575,000	\$	-	\$	43,575,000	Variable	\$	-
Series 2004 Bonds	2004		90,000,000		85,310,000		(1,775,000)		83,535,000	Variable		-
		\$	133,575,000	\$	128,885,000	\$	(1,775,000)	\$	127,110,000	•	\$	-

Fiscal Year Ending	Principal	Interest	Total
			2000
2011	\$ 3,490,000	Variable	\$ 3,490,000
2012	3,660,000	Variable	3,660,000
2013	3,840,000	Variable	3,840,000
2014	4,025,000	Variable	4,025,000
2015	4,215,000	Variable	4,215,000
2016	4,420,000	Variable	4,420,000
2017	4,635,000	Variable	4,635,000
2018	4,855,000	Variable	4,855,000
2019	5,085,000	Variable	5,085,000
2020	5,335,000	Variable	5,335,000
2021	5,590,000	Variable	5,590,000
2022	5,860,000	Variable	5,860,000
2023	6,140,000	Variable	6,140,000
2024	5,440,000	Variable	5,440,000
2025	5,750,000	Variable	5,750,000
2026	6,075,000	Variable	6,075,000
2027	6,415,000	Variable	6,415,000
2028	6,770,000	Variable	6,770,000
2029	4,635,000	Variable	4,635,000
2030	4,860,000	Variable	4,860,000
2031	5,100,000	Variable	5,100,000
2032	5,355,000	Variable	5,355,000
2033	5,615,000	Variable	5,615,000
2034	1,610,000	Variable	1,610,000
2035	1,000,000	Variable	1,000,000
2036	1,000,000	Variable	1,000,000
2037	1,000,000	Variable	1,000,000
2038	1,000,000	Variable	1,000,000
2039	1,000,000	Variable	1,000,000
Total	\$ 123,775,000		\$ 123,775,000

## SCHEDULE OF BONDS PAYABLE AMORTIZATION Year Ended December 31, 2010



## <u>Independent Auditor's Report on</u> <u>Other Financial Information –</u> <u>Tiger Athletic Foundation</u> <u>Uniform Affiliation Agreement</u> with Louisiana State University

To the Executive Committee of the Board of Directors Tiger Athletic Foundation

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule on page 40 was prepared in conformity with accounting principals generally accepted in the United States. This form is required by the Tiger Athletic Foundation Uniform Affiliation Agreement with Louisiana State University, and is presented for purposes of additional analysis and is not required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects in relation to the basic financial statements taken as a whole.

Latorte, Selet, Konigs Houl

A Professional Accounting Corporation

Metairie, LA March 21, 2011

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- 39 -

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#### SUMMARY OF EXPENSES PAID TO LOUISIANA STATE UNIVERSITY

## FOR THE YEAR ENDED DECEMBER 31, 2010 AND THE SIX MONTHS ENDED DECEMBER 31, 2009

	2010	2009
Rent expense	\$ 89,532	\$ 47,802
Security expenses	46,172	-
Compensation for LSU contract staff	44,200	27,115
Telephone/communications expenses	37,683	21,627
Parking expenses	30,474	29,563
Handling/service fees	26,500	-
Ground lease payments	26,000	400
Computing services contract payment	20,970	12,233
Postage expense	19,411	7,890
Travel for TAF staff/donors (lodging/airfare)	17,610	3,448
TAF tailgate party expenses	-	387
Printing expense	10,505	5,110
Supplies expense	8,062	5,933
Repairs and maintenance expenses	6,686	56
Computer expense for LSU contract staff	6,675	4,675
Club card printing and readers/equipment for Stadium Club	3,984	-
Fuel expense	1,400	700
Meals/catering expense	877	-
Donor recognition/donor trip	-	11,798
Membership services/cards	 •	 1,796
	\$ 396,741	\$ 180,533

# **OTHER SUPPLEMENTARY INFORMATION**

#### **STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2010**

	U	nrestricted		emporarily Restricted		ermanently Restricted		Total 2010
Revenues and gains:	<i>•</i>		<i>•</i>		<i>•</i>		<b>.</b>	
Donations - TAF members	\$	21,961,773	\$	4,850,255	\$	1,539,237	\$	28,351,265
Restricted revenue		-		-		-		-
Scoreboard sponsorships		2,000,000		-		-		2,000,000
Rents - University Club and LSU		4,566,857		-		-		4,566,857
Investment income		391,841		344,402		-		736,243
Net realized and unrealized gains		-		-		-		-
Merchandise revenue		-		-		-		-
Other revenue		359,965		-		-		359,965
Total revenues and gains		29,280,436		5,194,657		1,539,237		36,014,330
Net assets realized from restrictions		3,199,223		(3,199,223)		-		-
Expenses:								
Program services:								
Contribution to LSU - athletic								
department		8,252,758		-		-		8,252,758
Contribution to LSU - non-athletic		163,601		-		-		163,601
Tiger Den suites		4,055,554		-		-		4,055,554
Stadium Club		5,047,246		-		-		5,047,246
Alex Box Suites		239,356		-		-		239,356
Supporting activities:								
General and administrative		2,316,335		-		-		2,316,335
Fund-raising		1,218,134		-		-		1,218,134
Total expenses		21,292,984				-		21,292,984
Increase in net assets	\$	11,186,675	\$	1,995,434	\$	1,539,237	\$	14,721,346

## **STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2009**

	Unrestricted		emporarily Restricted	rmanently estricted	Total 2009
REVENUES AND GAINS					
Donations - TAF members	\$	20,286,704	\$ 11,469,901	\$ 704,943	\$ 32,461,548
Restricted revenue		-	-	-	-
Scoreboard sponsorships		1,475,000	-	-	1,475,000
Rents - University Club and LSU		4,690,615	-	-	4,690,615
Investment income		1,976,725	-	-	1,976,725
Net realized and unrealized gains		-	-	-	-
Merchandise revenue		-	-	-	-
Other revenue		347,826	 -	 -	 347,826
Total revenues and gains		28,776,870	11,469,901	 704,943	 40,951,714
Net assets realized from restrictions		6,185,061	(6,185,061)	-	-
EXPENSES					
Program services:					
Contribution to LSU - athletic					
department		14,393,609	-	-	14,393,609
Contribution to LSU - non-athletic		292,679	-	-	292,679
Tiger Den suites		4,164,749	-	-	4,164,749
Stadium Club		5,110,088	-	-	5,110,088
Alex Box Suites		251,764	-	-	251,764
Supporting activities:					
General and administrative		3,960,384	-	-	3,960,384
Fund-raising		1,553,119	-	-	1,553,119
Total expenses		29,726,392	-	 -	 29,726,392
Increase in net assets	\$	5,235,539	\$ 5,284,840	\$ 704,943	\$ 11,225,322

## STATEMENT OF REVENUES AND EXPENSES IN SUPPORT OF INTERCOLLEGIATE ATHLETICS

	Football	Men's asketball	omen's sketball	O	ther Sports	Non-Program Specific		Total
Revenues								
Contributions	\$ 2,524,504	\$ 98,658	\$ 91,757	\$	3,070,220	\$	3,842,413	\$ 9,627,552
Compensations and benefits provided by a third party	 512,000	 	 				117,516	 629,516
Total revenues	\$ 3,036,504	\$ 98,658	\$ 91,757	\$	3,070,220	\$	3,959,929	\$ 10,257,068
Expenses								
Coaching other compensation and benefits	512,000	-	-		-		117,516	629,516
Severence Payments	-	-	-		-		-	-
Recruiting	57,589	4,054	4,159		6,875		-	72,677
Team travel	3,469	12	494		46,427		-	50,402
Equipment, uniforms, and supplies	-	4,528	270		43,377		974	49,149
Game expenses	54,717	-	5,200		201,470		-	261,387
Fund-raising, marketing, and promotion	206,293	8,738	42,336		150,281		405,279	812,927
Direct facilities, maintenance, and rental	-	-	-		-		-	-
Spirit groups	-	-	-		98		62,345	62,443
Membership and dues	27,517	300	7,483		4,981		4,703	44,984
Other operating expenses	 2,174,919	 81,026	 31,815		2,616,711		3,369,112	 8,273,583
Total expenses	\$ 3,036,504	\$ 98,658	\$ 91,757	\$	3,070,220	\$	3,959,929	\$ 10,257,068

#### YEAR ENDED DECEMBER 31, 2010

During the year ended December 31, 2010, the Tiger Athletic Foundation made distributions to or on behalf of the University for both restricted and unrestricted purposes in the amount of \$8,416,359; \$1,371,196, from booster clubs; and \$469,513 from affiliated chapters. The booster club and affiliated chapter accounts are maintained by Tiger Athletic Foundation.

#### STATEMENT OF REVENUES AND EXPENSES IN SUPPORT OF INTERCOLLEGIATE ATHLETICS

	 Football	Men's asketball	Vomen's asketball	0	ther Sports	No	Non-Program Specific		Total
Revenues									
Contributions	\$ 5,892,081	\$ 81,768	\$ 99,830	\$	5,240,349	\$	5,088,900	\$	16,402,928
Compensations and benefits provided by a third party	 12,500	 26,209	 26,290		112,729		61,600		239,328
Total revenues	\$ 5,904,581	\$ 107,977	\$ 126,120	\$	5,353,078	\$	5,150,500	\$	16,642,256
Expenses									
Coaching other compensation and benefits	12,500	26,209	26,290		112,729		61,600		239,328
Severence Payments	-	-	-		-		-		-
Recruiting	95,786	1,389	1,131		9,273		-		107,579
Team travel	6,530	1,500	198		32,377		1,132		41,737
Equipment, uniforms, and supplies	2,900	966	-		63,749		3,103		70,718
Game expenses	178,279	7	-		93,490		12,309		284,085
Fundraising, marketing, and promotion	205,875	22,616	62,316		134,847		470,849		896,503
Direct facilities, maintenance, and rental	-	-	-		-		-		-
Spirit groups	-	-	-		-		46,650		46,650
Membership and dues	29,234	300	6,757		7,119		6,138		49,548
Other operating expenses	 5,373,477	 54,990	29,428		4,899,494		4,548,719		14,906,108
Total expenses	\$ 5,904,581	\$ 107,977	\$ 126,120	\$	5,353,078	\$	5,150,500	\$	16,642,256

#### YEAR ENDED DECEMBER 31, 2009

During the year ended December 31, 2009, the Tiger Athletic Foundation made distributions to or on behalf of the University for both restricted and unrestricted purposes in the amount of \$14,686,288; \$1,481,610 from booster clubs; and \$474,358 from affiliated chapters. The booster club and affiliated chapter accounts are maintained by Tiger Athletic Foundation.

#### PHILANTHROPIC ACTIVITY SUMMARY REPORT

Years	Unrestricted Contributions Team TAF Championship Donations		Temporarily Restricted Contributions		Permanently Restricted Contributions		Grand Total		Temporarily and Permanently Restricted Collections	
2010	\$	1,034,329	\$	4,850,255	\$	1,494,008	\$	7,378,592	\$	11,553,087
2009	\$	1,195,858	\$	11,469,901	\$	633,870	\$	13,299,629	\$	9,499,205
2008	\$	2,755,892	\$	7,854,335	\$	917,795	\$	11,528,022	\$	7,991,332
2007	\$	678,445	\$	5,879,055	\$	3,962,733	\$	10,520,233	\$	8,132,382
2006	\$	558,706	\$	5,000,858	\$	724,830	\$	6,284,394	\$	5,262,677
2005	\$	527,215	\$	2,722,218	\$	16,855	\$	3,266,288	\$	5,657,418



#### <u>Report of Independent Accountants</u> on Schedule of Debt Service Coverage Ratio

To the Executive Committee of the Board of Directors Tiger Athletic Foundation

We have reviewed the accompanying *Schedule of Debt Service Coverage Ratio* for the year ended December 31, 2010 of Tiger Athletic Foundation (the Foundation). A review includes primarily applying analytical procedures to management's financial data and making inquires of Company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the *Schedule of Debt Service Coverage Ratio* in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the *Schedule of Debt Service Coverage Ratio*.

The *Schedule of Debt Service Coverage Ratio* is prescribed by the Revenue Bond Resolution relating to the \$90,000,000 Revenue Bonds (Series 2004) reflecting the provisions of resolutions adopted by Tiger Athletic Foundation on March 1, 2004.

Based on our review, we are not aware of any material modification that should be made to the accompanying *Schedule of Debt Service Coverage Ratio* in order for it to be in conformity with accounting principles generally accepted in the United States.

Our review was made for the purpose of expressing a conclusion that there are no material modifications that should be made to the Schedule of Debt Service Coverage Ratio in order of it to be in conformity with accounting principles generally accepted in the United States of America. This report is intended solely for the information and use of the Executive Committee of the Board of Directors, management, and the bond trustee, and is not intended to be and should not be used by anyone other than these specified parties.

Latorte, Selet, Konig - Hond

A Professional Accounting Corporation

March 21, 2011

- 47 -

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RSM McGladrey Network

#### SCHEDULE OF DEBT SERVICE COVERAGE RATIO

## YEAR ENDED DECEMBER 31, 2010

Available Revenues Total unrestricted revenues of \$29,280,436 less total expenses (\$21,292,984 minus depreciation of \$2,908,175, amortization of \$140,000 interest and financing costs of \$4,836,814 and discretionary expenses of \$6,966,305).	\$ 22,838,746
<b>Debt Service Requirements</b> Debt service requirement including remarketing fees of \$167,952 and letter of credit fees of \$2,689,878.	\$ 8,171,814
Debt Service Coverage Ratio	2.79
Minimum required debt service coverage. If in default, TAF will incur an increased interest rate of Prime plus 2%.	1.25
Minimum required debt service coverage ratio to maintain current letter of credit fees.	1.50
Minimum required debt service coverage ratio to incur additional debt.	1.75

#### NOTE TO SCHEDULE OF DEBT SERVICE COVERAGE RATIO

#### **1. Basis of Presentation**

The computation in the *Schedule of Debt Service Coverage Ratio*, is prescribed by the Revenue bond Resolution relating to the \$90,000,000 revenue Bonds (Series 2004) reflecting the provisions of Resolutions adopted by Tiger Athletic Foundation on March 1, 2004.

See independent accountants report.